

The course of psychology changed dramatically in the early 1900s when another approach, called behaviorism, emerged as a dominating force. Behaviorism rejected the emphasis on consciousness promoted by structuralism and functionalism. It also flatly rejected Freudian notions about unconscious influences. Instead, behaviorism contended that psychology should focus its scientific investigations strictly on overt behavior—observable behaviors that could be objectively measured and verified. Behaviorism is yet another example of the influence of physiology on psychology. Behaviorism grew out of the pioneering work of a Russian physiologist named Ivan Pavlov. Pavlov demonstrated that dogs could learn to associate a neutral stimulus, such as the sound of a bell, with an automatic behavior, such as reflexively salivating to food. Once an association between the sound of the bell and the food was formed, the sound of the bell alone would trigger the salivation reflex in the dog. Pavlov enthusiastically believed he had discovered the mechanism by which all behaviors were learned. In the United States, a young, dynamic psychologist named John B. Watson shared Pavlov's enthusiasm. Watson (1913) championed behaviorism as a new school of psychology. Structuralism was still an influential perspective, but Watson strongly objected to both its method of introspection and its focus on conscious mental processes. As Watson (1924) wrote in his classic book, *Behaviorism: Behaviorism, on the contrary, holds that the subject matter of human psychology is the behavior of the human being. Behaviorism claims that consciousness is neither a definite nor a usable concept. The behaviorist, who has been trained always as an experimentalist, holds, further, that belief in the existence of consciousness goes back to the ancient days of superstition and magic. The influence of behaviorism on American psychology was enormous. The goal of the behaviorists was to discover the fundamental principles of learning—how behavior is acquired and modified in response to environmental influences. For the most part, the behaviorists studied animal behavior under carefully controlled laboratory conditions. Although Watson left academic psychology in the early 1920s, behaviorism was later championed by an equally forceful proponent—the famous American psychologist B. F. Skinner. Like Watson, Skinner believed that psychology should restrict itself to studying outwardly observable behaviors that could be measured and verified. In compelling experimental demonstrations, Skinner systematically used reinforcement or punishment to shape the behavior of rats and pigeons. Between Watson and Skinner, behaviorism dominated American psychology for almost half a century. During that time, the study of conscious experiences was largely ignored as a topic in psychology (Baars, 2005). In Chapter 5, on learning, we'll look at the lives and contributions of Pavlov, Watson, and Skinner in greater detail.*