

catalogs, and 50 more seasonal, monthly, and specialized catalogs, all sent to over 14 million households. Over time, the catalog evolved into an illustrated encyclopedia that mirrored the technology and trends of the era. Nine They did not adapt years after to a that major change in the, American population they teamed up with Alvah Ro, moving from buck, mostly farming to a a worker industrial economy at. Sears Watch Company, to create their initial general merchandise catalog featuring 532 pages of products focused on American farm households. In Yes addition, Sears and no. disclosed plans Although the catalog division was facing major issues, sales appeared to be impressive to shut down despite the significant over 10 un losses profit. able stores due to a fourth quarter 1992 deficit of \$830 million, marking their initial quarterly loss in almost six decades. The catalog gained popularity rapidly and served as an essential resource for those in isolated areas, while also becoming a part of American .legend