

B- At the level of individuals: represented in the availability of a set of ingredients and skills that a person must possess to become a contractor, which are: – Personal skills: They include several characteristics available in the contractor, and they are: o The need for achievement: includes the individual's desire to provide the best performance, striving to achieve goals, assuming responsibility, and working on innovation, continuous development, and excellence; Therefore, the contractor always evaluates his performance and achievement in light of standard and unusual standards; o Self-confidence: by owning the self-constituents and intellectual abilities to create business projects, by relying on oneself and individual capabilities and his ability to think, manage and make decisions to solve problems and face future challenges, due to the presence of a state of self-confidence and confidence in his abilities and confidence in them; ofuture vision: looking to the future with an optimistic view and the possibility of achieving a distinguished position and increasing levels of profitability; oSacrifice and Perseverance: Contractors believe that achieving success and ensuring its continuity is achieved through perseverance, patience and sacrifice of immediate desires in order to achieve future hopes and goals. At first the commission Bellakhdar Messaouda 758 received nineteen projects, sixteen of which were selected, and distributed to Auvergne, Limousin, Nord-pas de Calais, Poitou-Charentes and Provence; The Ministry assigned the entrepreneurial House in Grenoble the task of coordinating between the various Entrepreneurial Houses through the creation of a network that unites them and coordinates between the various accompanying bodies. – Technical skills: They are represented in experience, knowledge and high technical ability related to the technical activities of the project in various fields such as production, sale, storage and financing, and these skills help in managing the project's work significantly – Interactive skills: the capabilities of communication, transfer of The role of the Entrepreneurial House in Algeria to develop the entrepreneurial culture and raise the spirit of initiative 757 information, receiving feedback, discussing decisions before issuing them, persuasion.....etc., which the contractor needs in the event of transferring the necessary powers to manage the activity to others; – Human skills: represented in the capabilities that enable the contractor to develop his relationships with his subordinates and colleagues to serve the project and the organization in general, as these relationships are based on respect, trust and continuous support for the human element inside the organization, and attention to its problems outside it, and they are capabilities related to motivation and win over to others, and good treatment behave tactfully with the members of the organization; – Intellectual and analytical skills: such as the ability to analyze problems and make decisions, find the relationship between problems and their causes, and the ability to look at the organization as a whole and not as a part, in addition to understanding the relationships that arise between the various functions of the organization. The establishment of the Entrepreneurial House: The establishment of the Entrepreneurial House, according to what Boissin refers to, dates back to the region of Grenoble, France in the year 2002, with the support of the French Ministry of Higher Education and Research; Later, the experience was transferred to many countries of the world, such as Algeria, Canada, Brazil..., where the experience was presented during many study days and international forums such as Canada, Tunisia, Finland and Sweden... So, the idea developed in France and expanded at the state level through the formation of a national committee to select projects for the establishment of many

Entrepreneurial Houses at the level of the various French regions, where it was formed from actors from the Ministry of Higher Education and Research, and the industrial sector. The Entrepreneurial House as one of the mechanisms for developing entrepreneurial culture and the spirit of initiative: Algeria has created many facilities and bodies to support initiatives and spread the entrepreneurial culture, and to support and accompany contractors to realize their projects; Among these organizations that support entrepreneurial thought is the Entrepreneurial House, which we will highlight in order to define its tasks and objectives .oDesire for independence: It means self-reliance in achieving goals and objectives and constantly striving to establish independent projects that are not characterized by partnership, especially when they have sufficient financial resources. The mission of the Entrepreneurial House is mainly to provide accompaniment for university students who have a desire to establish projects, by providing the necessary requirements to be able to find their ideas and set up their own projects (Zaidi & Abd EHamid, 2021, p. 95). Contractors also exclude work when scaling so that they can express and truly achieve their ideas, opinions and aspirations.4.4. 1