

The art of reading people Have you ever felt that people do not understand you and you feel that you do not know how to deal with them except if they are your friends or your family or the people who study with you or at work and sometimes you feel that everyone around you is stupid but in fact they are not, but the main problem is that you do not know how to deal With people or you don't know how to understand the people around you, but in reality you just don't understand the different natures of people or the different styles of personalities So I will explain or summarize for you a book surrounded by idiots (how to deal with people) or how to improve dealing with people Each one of us is born with a different personality, and at the same time there are external factors such as society, education and religion. Personality patterns began at the beginning of the twentieth century, and the idea of different personality patterns began to spread The patterns that psychologists analyze, classify people in different ways, and one of the first theories is the DISC MODEL of the American scientist Wilian, where this theory was published in the year 1920, as it was one of the first theories that divide people into different personalities, and with time began to spread theories to divide people into different types The most famous of them, Myers Briggs Type Indicator, spread in 1944 in the United States and was based on the same Swiss scientist Carly Yang, so that the MBTI test is famous in the world of personality types, but the writer Thomas made its own method based on the old method, and let's go to the DISC MODEL The different theory, so that the theory that the writer refers to is so that he can classify people in an easy way for the person so that he remembers them instead of using terms that may be difficult for the person, but before I talk about the different personalities, let me clarify that you divide people into different personalities. As for the third character, which is dictated to stability, the writer expresses it in green and the writer says that the color green expresses the idea of fertility and expresses the idea of green spaces and expresses a quiet place As for the fourth personality, which depends on the living conscience, the writer associates it with blue, and the writer says that it is the color blue that represents the color of the ocean, and it is also the one that represents stability and psychological comfort, and because the color blue represents the color water, so the color blue represents calmness and safety. One of the most disadvantages of the blue personality is that she is a very critical person who is always looking for problems and does not solves them, for example, the red personality completely, and because the blue personality loves privacy, so you finds that it is this blue personality, it is for For other characters, it's cold, any character who doesn't like to talk a lot, for example, if you have a coworker, you will find that he is a person who doesn't like to take risks and focuses on the mistakes you made, even if these mistakes are very simple mistakes. From life experiences, but it is impossible to be a complete science, this make you understand the idea from this book What is The Thories of people perosnallity Thomas' book was based on the disc model theory made in 1920 because he wanted to extract a different system, which is the color system. A/ Where D refers to (???????) B/ And the letter I refers to (???????) C/ And the letter S indicates Steadiness (???????) D/ The letter C and the last refers to ?Conscientiousness (???????) When did personality types start