

1. Peer mentors and student ambassadors can further promote a welcoming, approachable atmosphere.

- o Place: The wellness center should be conveniently located on campus or accessible online through a virtual platform, ensuring all students can easily reach and utilize the services.
- o Promotion: Promotional strategies may include social media marketing, campus flyers, email newsletters, and informational events.
- o Process: Streamlined appointment booking, minimal wait times, and a user-friendly website or app are essential for a smooth, efficient experience.

Competitive Environment Analysis A student wellness center typically faces competition from private health facilities, online mental health apps, and community health centers. Online, the website or app should be visually appealing, easy to navigate, and resourceful. Furthermore, partnerships with campus organizations and faculty give the center a unique competitive edge, offering personalized support tailored to the student experience.

- o People: Skilled, compassionate staff, including counselors, wellness coaches, and support staff, are essential.

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