

This report presents a comprehensive performance analysis of the Google Merchandise Store, using data obtained from the Google Analytics Demo Account (Master View 1). This analysis serves not only as a case study in e-commerce analytics but also as a practical demonstration of how organizations can utilize Google Analytics to inform strategic business decisions and enhance digital performance. The main objective of this analysis is to increase sales on the Google Merchandise Store by leveraging insights from Google Analytics to evaluate the store's current performance across key areas such as traffic sources, user behavior, conversion rates, and revenue generation.