

Intro : We need a special on the job training and coaching method for the personnel while on the job. Identifying training methods: Once the skill is identified, it just takes a little bit of tuning to get them on track. Need to personally evaluate executives first and then find out how they need to be trained and what is lacking currently. Design an optimal training plan: Keeping in mind that this is a on-the-job training and that there is a time constraint, a suitable training plan needs to be carefully formulated. Identify and Solve: Reach out to the reps by different methods and at different points in time to identify the queries or problems that may arise among them and try and find a fix at the preceding session itself. Forecast timeline: Once formulated, the training needs to be conducted. ??????